



Case Study



S+B, a leading furniture manufacturer, has streamlined its processes and become more efficient and profitable

Background

The leading furniture manufacturer has streamlined its processes, becoming more efficient and profitable with the help of Azzure IT. S+B UK Limited is a specialist in the design, manufacture and installation of modular furniture systems for educational or laboratory use.

S+B has over 40 years' experience of converting old fashioned, uninspiring classrooms and laboratories into smart, modern, highly functional contemporary learning and working environments.

The Challenge

With turnover reaching a record high, S+B needed an IT system overhaul that could optimize business' efficiency and profitability. S+B chose Azzure IT due to the firm's comprehensive understanding of S+B's needs and expertise improving productivity and efficiency for manufacturers.

S+B were using various software packages. The firm required a simple, easy to use system to streamline their IT functions and manage databases efficiently whilst reducing the risk for human error.





Craig Norris, Operations Director at S+B said: "With our turnover reaching an all-time high, we needed a system that could keep up. We were using several different programs, including numerous spreadsheets, and we realised our current system simply wouldn't provide the information and management we need to keep growing our business effectively. We were impressed by both the Microsoft Dynamics NAV system proposed and Azzure IT's understanding of our business and their enthusiasm and support."

The Solution

Azzure IT moved swiftly to streamline the firm's systems and processes with Microsoft Dynamics NAV, industry-leading software designed to make businesses run more smoothly and efficiently. The product is part of the Microsoft Dynamics family, and intended to assist with finance, manufacturing, customer relationship management, supply chains, analytics and electronic commerce for Small and Medium-sized Enterprises.

Key Benefits

S+B is now using Microsoft Dynamics NAV to improve efficiency in data entry, vastly decreasing the risk of human error, and to increase profitability. Craig Norris said: "Moving to NAV has been very positive. It has enabled us to get rid of spreadsheet entry and duplication of data, providing a solid framework for business growth."

Craig Such, Managing Director of Azzure IT said: "Microsoft Dynamics NAV is making a huge difference to S+B's working processes. The system can manage everything from warehouses and manufacturing organisations to costing and supply chain."