

Case Study



Foremost Furniture has streamlined its IT processes

Background

Lancashire-based furniture specialist, Foremost Furniture enlisted Azzure IT to streamline its IT processes as the company aims for higher levels of efficiency and productivity. Operating for over 40 years, Foremost Furniture is a leading manufacturer and supplier of bespoke furniture for the public house and restaurant trade.

The Challenge

Thanks to contract wins and company growth, FFUK's turnover was reaching an all-time high.

However, the firm's IT software was no longer compatible with its computer systems.

The firm needed an IT solution that could cope with the level of functionality necessary for FFUK's bespoke furniture design and manufacture to generate efficiently.

After researching 30 different suppliers, FFUK chose Azzure IT due to the firm's comprehensive understanding of the firm's needs and expertise in using IT to improve productivity and efficiency for manufacturers.





Stella Collinson, Managing Director at Foremost Furniture said: “With our turnover and growth on a steady rise, we needed a system that could keep up with the bespoke manufacturing work we do. We were using an outdated programme that wasn’t allowing us to work to the best of our ability.

“The nature of the industry is cut-throat and we don’t have a lot of time allocated for each job. We realised our current system simply wouldn’t allow us to keep growing our business effectively. We were impressed by both the Microsoft Dynamics NAV system proposed and Azzure IT’s understanding of our business and their enthusiasm and support.”

The Solution

Azzure IT moved swiftly to streamline the firm’s systems and processes with Microsoft Dynamics NAV, industry-leading software designed to make businesses run more smoothly and efficiently. The product is part of the Microsoft Dynamics family, and intended to assist with finance, manufacturing, customer relationship management, supply chains, analytics and electronic commerce.

Key Benefits

FFUK is now using Microsoft Dynamics NAV to improve efficiency of stock control and data entry in each of its specialised departments, vastly decreasing the risk of human error whilst increasing profitability. Stella Collinson said: “Moving to NAV has been very positive. Since implementation we haven’t experienced any problems. We’ve been able to use the software from day one, which has ultimately saved valuable time and hassle. It has enabled us to streamline our stock control and data entry. We couldn’t be happier with the new system; it does some of our work for us.”